



RESELLER SPOTLIGHT

TCE COMPANY INC.

THE RIGHT CALL FOR NON-PROFIT ORGANIZATIONS

Platinum-level TalkSwitch reseller TCE Company Inc. believes strongly in the importance of giving back to the community. That's why they make a point of going the extra mile to assist the many non-profit organizations that come to them for help setting up a communications network.

"These organizations play a very important role in our communities," says TCE Company President Brian Gatza. "They give tirelessly of themselves, and delivering great service, great products and fair prices is our way of saying thanks."

TCE Company has built its reputation by providing customers with outstanding technical expertise, and quality goods and services backed by its Total Commitment to Excellence guarantee. That dedication and expert knowledge has helped the company develop a strong nationwide following and an impeccable reputation in the industry. TCE Company is also a big believer in the power of TalkSwitch systems, frequently recommending the TalkSwitch to its small business and non-profit customers.

"TALKSWITCH SYSTEMS ARE THE MOST USER-FRIENDLY ON THE MARKET, AND THEY DELIVER GREAT VALUE AND FLEXIBILITY."

"Our goal at TCE Company is to make technology easy for all of our clients. Non-profit organizations operate on pretty lean budgets, so it's important that they get unlimited support from us and a system that is very user-friendly and that they feel comfortable making changes by themselves," says Gatza. "TalkSwitch systems are the most user-friendly on the market, and they deliver great value and flexibility. We're always confident in the results when we install a TalkSwitch system."

With more than 22 years experience selling and supporting communications products, TCE Company has developed a tremendous reputation within the non-profit community. Its good work in that space has earned TCE Company the *Vertical Reality* recognition included in the *TalkSwitch &You* Channel Partner Program.

Vertical Reality recognizes TalkSwitch reseller partners that have gone above and beyond in servicing a particular industry sector.

TCE Company is proud to include among its many non-profit clients: The Green Belt Movement, an organization founded by 2004 Nobel Peace Prize winner Wangari Maathai.

"I have made the commitment that TCE Company will assist these worthy organizations in their humanitarian efforts. Profits take a backseat with these non-profit clients," said Gatza.

TCE Company can be found on the web at www.TCECompany.com.

About TalkSwitch

TalkSwitch® designs and develops award-winning phone systems for small, multi-location and franchise businesses. Since its establishment in 1990, TalkSwitch has dedicated itself to developing PBXs and IP PBXs that tens of thousands of small businesses across North America rely on. With a growing global network of resellers, distributors and partners, TalkSwitch phones and phone systems are changing the way small businesses communicate. For more information, please visit our website at www.talkswitch.com, or call us toll free in North America at 1.888.332.9322. In all other markets call +1.613.725.2980.

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